Amerikkalaisten palveluiden tila ja luottamusta rapauttava kehitys - Sovereign Cloud / Digital Sovereignty

Tuomas Syrjänen Chair, Co-founder, Chief Al Officer



What's up?

'Why won't Microsoft spy for the US?' Trump adviser's query, recounted in exec's book, shows need for global norms in tech

BY TODD BISHOP on September 10, 2019 at 8:37 am



How Lidl accidentally took on the big guns of cloud computing

A unit of Europe's largest retailer is offering IT services to companies wary of big providers such as Amazon and Google



Lidl built a cloud computing system for its own use but found that other German businesses were debating whether they wanted to use the biggest cloud services in the US and China © Dreamstime

Criminal Court: Microsoft's email block a wakeup call for digital sovereignty

Microsoft blocked the email account of Chief Prosecutor of the International Court of Justice after Trump's sanctions, Critics: "We urgently need alternatives."









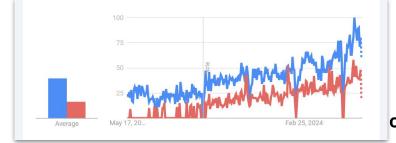


The International Criminal Court in The Hague, (Image: ICC)

May 19, 2025 at 8:52 am CEST 4 min. read

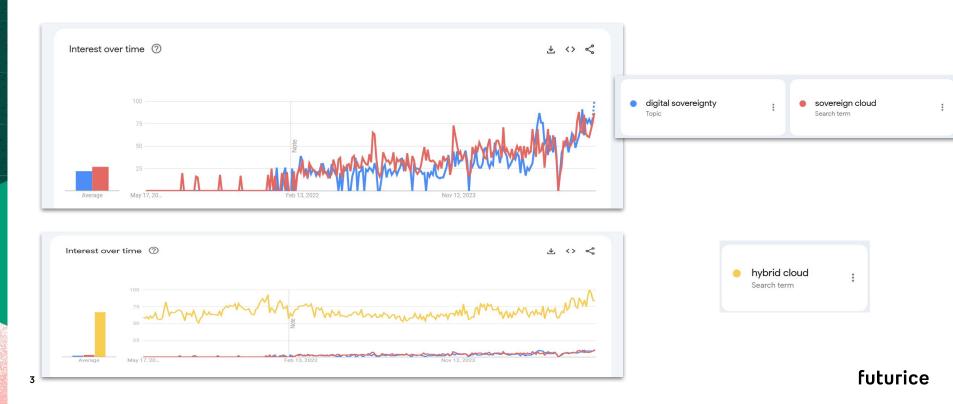
By Stefan Krempl

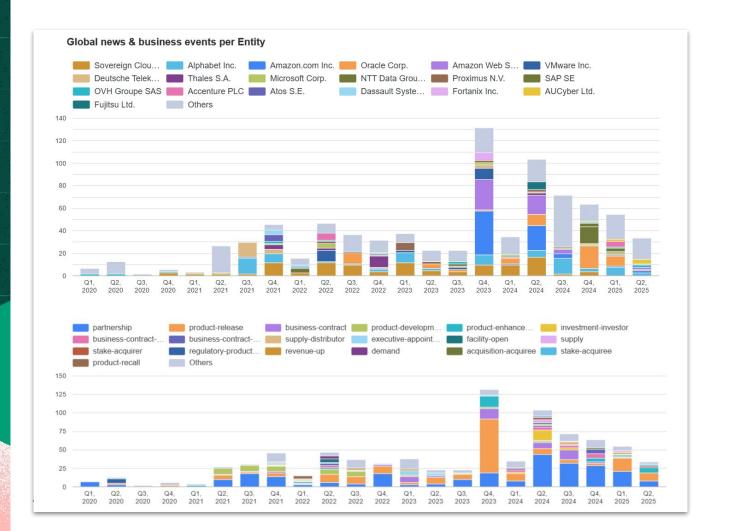
Google moves to reassure EU cloud users amid concern over Trump threat



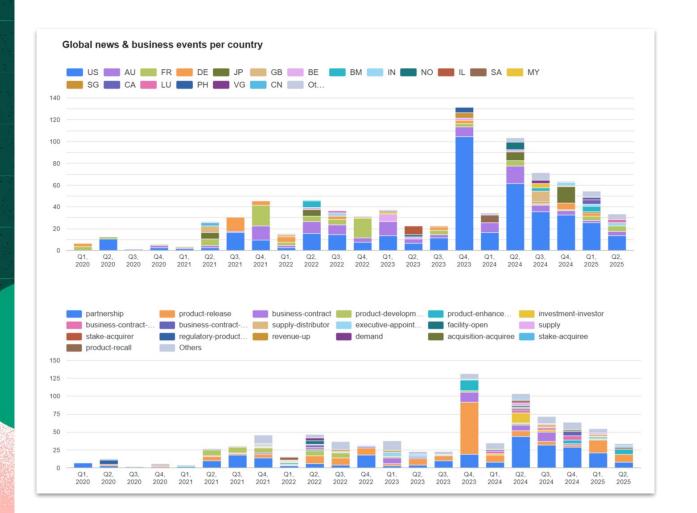
Where do we stand?

Via Google trends



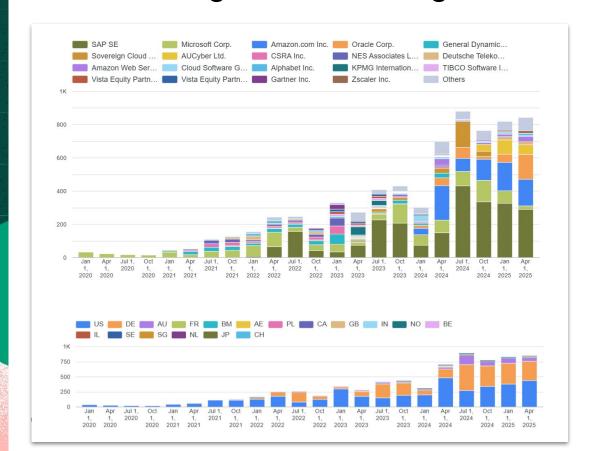


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Who is hiring with "sovereign cloud" etc references?



Four domains

- 1. Digital workplace: M365, Google workspace
- 2. Core enterprise systems: Salesforce, Dynamics, ServiceNow, Workday...
- 3. Cloud infrastructure: AWS, Azure, GCP
- 4. Al

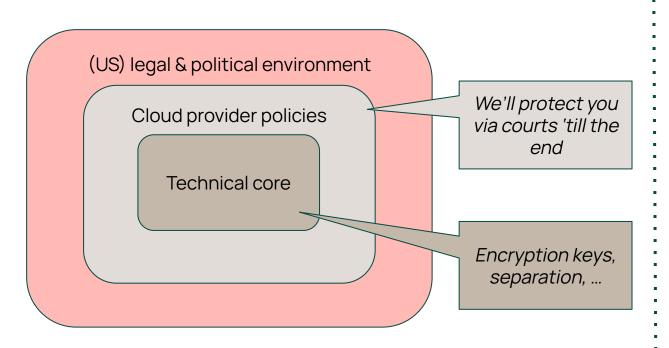
Public discussion (over) emphasis?

Topics

Public discussion (over) emphasis?

- 1. Data sovereignty
- 2. Business continuity
- Solution design
- 4. Regulation
- 5. Competitiveness
- 6. Employee experience
- 7. Trust
- 8. Overall strategy

What do we trust?



Trust itself is a topic of its own - regardless whether there is real issue or not

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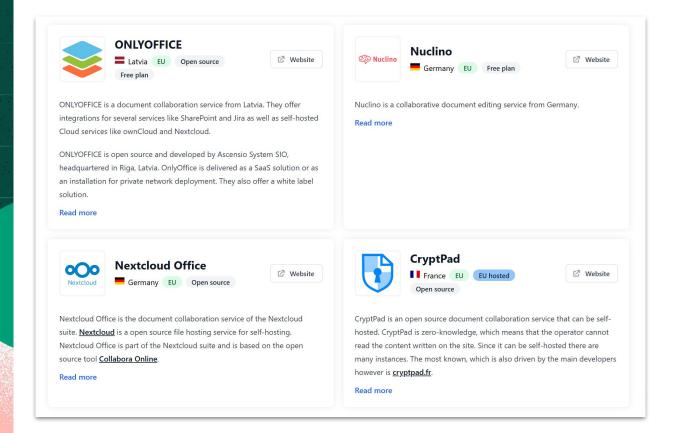
Do we have alternatives?

Digital workplace + collaboration?





Collaboration the European way?

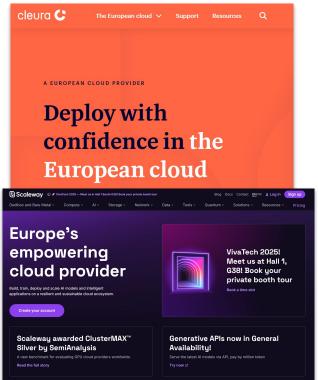


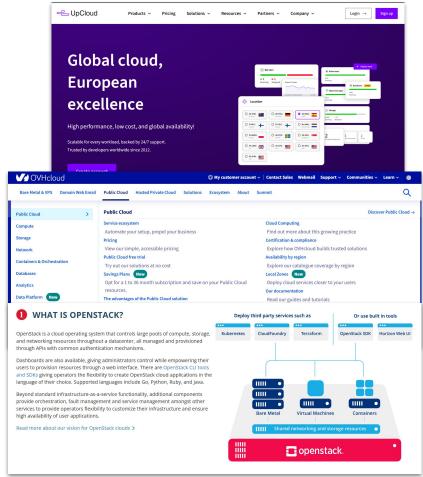
Cloud infrastructure



Alternatives

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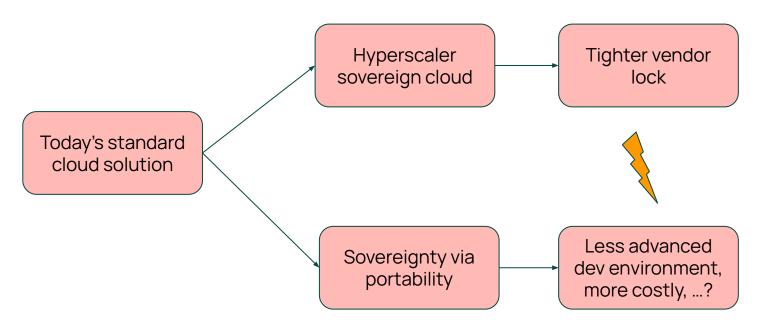


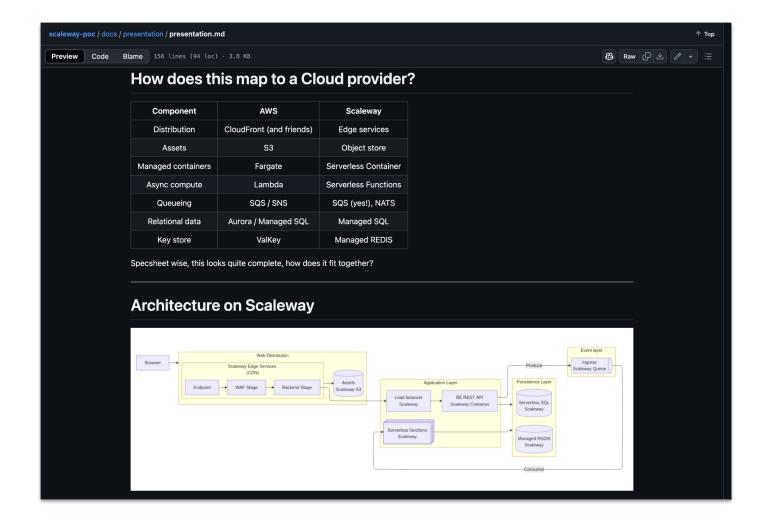


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Hyperscalers' sovereign cloud vs decoupling?

Choose the path becomes a strategic decision? = Difficult / costly to change afterwards





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Criteria	Global Cloud w/ Sovereign Controls	Local Sovereign Provider	Hybrid Cloud Model
Compliance (GDPR, etc.)	High (if EU-only + BYOK, but subject to foreign HQ law)	High (EU jurisdiction, meets local laws)	High (private part in-country, public part managed)
Security & Resilience	Best-in-class security tech, geo-redundant; some political risk	Strong security possible, but less global redundancy; fully sovereign control	Very secure for private portion; need to secure integration points
Services & Innovation	Broadest services (AI, etc.); fast innovation cycle	Moderate, improving (focused services, slower new features)	Moderate; private cloud may have limited services, can use public for some
Cost & ROI	Generally lower unit cost; but potential future costs if compliance fails (fines)	Potential premium cost; ROI in compliance and local support	High upfront for private part; can optimize spend by using public where efficient
Vendor lock-in risk	High – proprietary tech, but mitigated by Data Act portability	Medium – smaller provider, but likely open standards; risk of provider viability	Low technical lock-in (you control private), but complex to switch public part
Feasibility & Team Skills	Feasible if internal cloud skills align with provider tech	Feasible if provider offers managed services; check skill requirements	Most complex – needs skilled team for private + ability to manage two environments
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Al



Al Classic Al & Generative Al





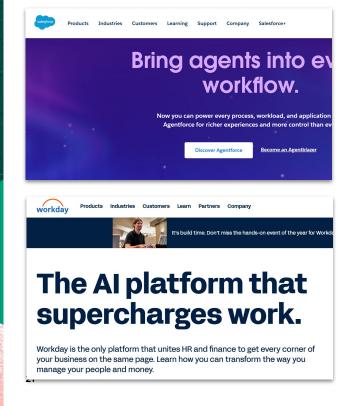


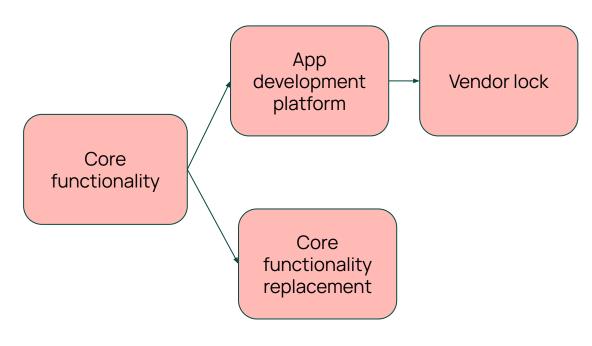
Core enterprise systems



Core enterprise systems

Salesforce, Workday, ServiceNow, ...



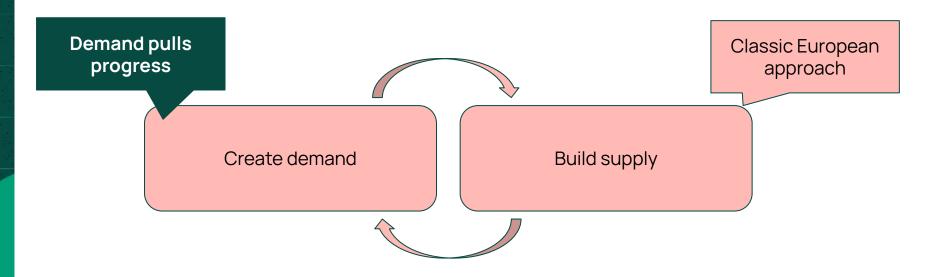


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Moving forward



Build Supply or Demand?



Different strategies

Strategy:	1. Do nothing	2. Prepare & Plan	3. Hybrid	4. Eat & save the cake	5.Execute decoupling
	Do nothing but reassess e.g. annually	Make plans ready that enable quick reaction if needed	Pareto optimise business continuity & competitiveness. Decouple business critical areas. Keep	Find immediate positive business reason for the decoupling. E.g. cloud agnostic approach for cost optimisation; build new business via own usage	Execute decoupling - regardless of cost & competitiveness impact.
Pro	Cost efficient and non-disruptive at least on the short term	Limit cost but speed up reaction in case situation changes	Mitigate the risk of business continuity but keep fast progress in certain areas	Immediate & sustainable business driver makes investment easy	Ensure continuity
Cons	May lead to surprises	Execution might not be fast enough in case of rapid changes	Cost increase, competitiveness impact, complexity. Talent needs.	New strategies are inherently uncertain	Cost Competitiveness Talent(?) futurice

Contact information



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More information, recordings & insights:

- <u>Futurice GenAl Working Paper</u>: 50+ pages of our learnings from 48+ cases
- Lean Meets Data & Al white paper <u>https://www.futurice.com/downloads/lean-data-generativeai-whitepaper</u>
- Futurice GenAl Playbook
- <u>London event</u> recording from H1: 43min of live demos + insights
- Kone case story by Kone
- <u>1.8M€ research funding announcement</u>: 10x productivity in strategy, R&D and sales mngt proceses
- <u>HBR article</u> featuring also Futurice related to using data & Al to scale an organization
- HBR article featuring also Futurice regarding Nordic Minimalist Leadership

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