

Instructions for Company Representatives

2025 Industry Connect Matchmaking

6 October 2025

Preparation

- **Define Your Goals:** Clarify what your objectives are for the event, whether it's identifying talent, exploring collaboration opportunities, or presenting your company as a valuable career option for doctoral graduates.
- **Prepare for Discussions:** During group matchmaking, you'll engage in informal conversations with doctoral researchers. Consider asking questions like:
 - What applications/fields does your research connect to?
 - What kind of links do you see between industry and academia in your research area?
 - How could these links and collaboration be strengthened?
 - What are your future thoughts on career prospects beyond doctoral studies?
- **Share Your Insights:** Be prepared to pitch your company activities, potential roles for doctoral graduates, and how their expertise could contribute to your field. Be ready to ask and answer questions and discuss future possibilities.

Group Matchmaking

You'll receive group details at the venue.

You'll meet two groups of doctoral researchers in 20-minute rotations. Based on the company's priorities (photonics vs. quantum vs. microelectronics), we have divided the groups in advance. Other doctoral researchers can be met during the free matchmaking.

Free Matchmaking

After the group sessions, a 60-minute open networking period allows you to reconnect with promising individuals or groups and meet those you didn't speak with earlier.